

#### EXPOFORUM | ST. PETERSBURG PETERBURGSKOYE SHOSSE, 64/1



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#### INTERNATIONAL EXHIBITION OF GOODS AND SERVICES FOR PETS

ORGANISER

**EXPOFORUM** 



**PETINDUSTRY** is the largest specialized trade fair for pet goods and services industry in North-West of Russia.

#### A three-day event is an opportunity to:

- ✓ get acquainted with latest market trends
- establish personal contact with industry leaders
- socialize in a highly professional environment

- ✓ enhance brand awareness and build brand image
- $\checkmark$  sign beneficial contracts
- ✓ save your time and reach professional goals with comfort



## **SECTIONS**





## PETINDUSTRY EXPO

#### Stand exhibition

business meetings, communication, presentations of products and services to the target audience (representatives of companies, pet stores, veterinary clinics, grooming salons etc.)

#### Business matchmaking

an opportunity to **conclude contracts directly** with manufacturers and distributors of pet goods and food, veterinary medicines and feed additives, equipment and consumables as well as services and to **personally verify the quality** of purchased goods.

#### Gallery of New Products

Russian and foreign manufacturers present new goods, products and services in different categories: pet nutrition, feed additives, accessories, veterinary medicines, services.















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## **PETINDUSTRY** BUSINESS PROGRAM

#### Business events

a series of seminars, discussions, trainings and master-classes from leading consultants, business coaches and market leaders, who will tell about effective ways of promoting pet goods

#### Veterinary conference

leading specialists of the industry will share relevant information on the latest trends in the field of treatment and professional maintenance of pets

#### Breeder congress

lecturers will discuss current problems of breeding and petkeeping

Cat&Dog grooming seminars









## **PETINDUSTRY** ALL-RUSSIAN GROOMING FESTIVAL

### «GroomingFest-SPb»

- Grooming and Cosmetics Seminars
- Master classes from Russian grooming champions









## Petindustry is held in conjunction with the

## **Veterinary Surgical Congress**

#### **Organized by:** St. Petersburg Veterinary Society



- Over 20 sections
- Moderators and lecturers leading veterinarians of the Veterinary Clinic of Dr. Sotnikov, as well as leading narrow-profile veterinary surgeons of St. Petersburg and Russia

More than 2000 listeners - medical specialists







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## **VISITOR'S PORTRAIT**

PETINDUSTRY.EXPOFORUM.RU

## FIELD:

3%	CLUBS AND KENNELS
4%	PRODUCTS FOR TERRARIUMS
3.8%	PRODUCTS FOR EXOTIC ANIMALS
3%	SERVICES FOR ANIMALS
4%	VETERINARY DRUGS
5%	VETERINARY SERVICES
5%	GROOMING
6%	PRODUCTS FOR AQUARIUMS
5%	PRODUCTS FOR BIRDS
9%	GOODS FOR RODENTS
19%	PRODUCTS FOR CATS
28%	PRODUCTS FOR DOGS

## **COMPANY TYPE:**

- O 34% RETAIL
- **O 20%** WHOLESALE COMPANY
- **O 18% DISTRIBUTOR**
- **O 18% VETERINARY SERVICES**
- **O 16%** INTERNET SHOP
- **O 13% PRODUCTION**



## **PARTICIPANT'S PORTRAIT**



#### THE INTERNATIONAL EXHIBITION OF GOODS AND SERVICES FOR PETS

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## **COMPANY TYPE:**

63% PRODUCT MANUFACTURER
18% DISTRIBUTOR
18% WHOLESALE COMPANY
18% RETAIL



## ОТЗЫВЫ УЧАСТНИКОВ ЦДК

For now, we are waiting for results. Everything is fine. Great format. This is not our first time participating in the event. We are looking forward to coming again.

> Sergei Edmarovich director, TD NEKA-S (ТД НЭКА-С)

Negotiations went well. I cannot tell what kind of deals exactly we will conclude with new partners... there are still some nuances to discuss. But overall I would say that we are likely to start new partnership with at least three companies. This is indeed a very interesting and productive format.

> Bocharova Nadezda deputy director, Здоровье животных

- · A gathering of the most creative, enthusiastic and resourceful industry players
- · An opportunity to establish partnerships and share experiences with colleagues
- Unique professional event for pet industry in the largest city of Northern Europe
- Excellent opportunities for the development and prosperity of your business.

Thank you for such a great opportunity. We found a lot of interesting products. The format is really great, but I wish there was different rooms for negotiating for large and small stores.

Kiseleva Diana Andreevna deputy director, Зверята





## OUR ADVERTISING OPPORTUNITIES TO PROMOTE YOUR SERVICES



- over 500 advertising spots on the venue
- advertising spaces directly from the owner
- brand integration with the event
- website ads
- shuttle ads
- radio and TV ads
- advertising in specialized and citywide press
- advertising on the websites of partners and exhibitors
- mailings through partners and organizers
- advertising on exhibition portals and specialized portals
- info agency ads
- metro ads
- social media ads
- newsletters
- direct mail
- call center





## **WELCOME TO SAINT PETERSBURG**

**St. Petersburg** was founded in 1703 by Peter the Great. Our city is famous for its outstanding monuments and is known all over the world as a major economic center with significant financial, industrial and investment resources.

**EXPOFORUM** Exhibition and Convention Centre is a **world-class venue** in St. Petersburg, designed for business and cultural entertainment events of any scale and level: exhibitions, congresses, forums, concerts, sports competitions, etc.

WE ARE CONVINCED THAT VISITING THE CITY AND THE EXHIBITION WILL BRING YOU NEW IMPRESSIONS, JOY OF COMMUNICATION WITH COLLEAGUES AND SUCCESS IN BUSINESS!









## **PETINDUSTRY** MOREOVER...

- Hilton and Hampton hotels right on the venue
- **Catering during the event**
- **5** minutes drive from Pulkovo Airport
- Full set of world class services: logistics, design, touristic and promotion services and much more







# **SEE YOU** MARCH 1–3, 2023

#### **HOST:**

**EXPOFORUM INTERNATIONAL, LTD.** 

#### **CONTACTS:**

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